

EXERCISES-MEASURING IFFS USING PARTNER COUNTRY-PCM AND PRICE FILTER-PFM METHODS

PCM

STEPS

1. Use the Tax Justice Network platform on country vulnerability, intensity and exposure to IFFs to analyse for commodities and countries of destination constituting the highest IFFs risks to your country
2. Select one commodity to measure for a year
3. Identify country of destination
4. Retrieve export data from exporting country
5. Retrieve import data from importing country
6. Compare their values
7. Adjust for transport
8. Adjust for insurance
9. Adjust for mark-up
10. Establish the threshold where you will say the difference is abnormal and thus IFF
11. Summary grand totals of inflows and outflows.

Excel Implementation of PCM:

Modeling PCM for Ghana

- I. Objectives:
 - a. Estimate the difference between country A 's reported export to its partner countries (Ghana_X.xlsx) and Partner countries' reported import from country A (Partner_M.xlsx)
 - b. Estimate the difference between country A's reported import from its partner countries (Ghana_M.xlsx) and Partner countries' reported export to country A (Partner_X.xlsx)
 - c. Identify top 10 or 20 high-risk countries with misinvoicing in export and import
- II. Data source: IMF DOTS, 2012 monthly.

Modeling steps:

I.Complication:

The list of partner countries reported by Ghana does not match the partner countries which reported having trade (export or import) with Ghana.

Illustration:

II. Ghana's export list of partner countries: A, B, C, D

III. List of Countries reported as having imported from Ghana: A, B, D, E.

IV. For Country C, Ghana reported as having exported but Country C did not report any import from Ghana

V. For Country E, Ghana has no record of having exported to E, but E reported as having imported from Ghana

VI. To put together all the data from Ghana's export and Partners' import, we need to create a list of all countries: A, B, C, D, and E: Name the file as **PCM_Ghana_X_Analysis.xlsx** (**PCM_Ghana_M_Analysis.xlsx** for import analysis.) This file has only one column with a list of all the countries, A, B, C, D, E.

VII. Using Power Pivot in Excel, build a model relating **PCM_Ghana_X_Analysis.xlsx** to **Ghana_X_2012.xlsx** and **Partner_M_2012.xlsx** and create calculated fields:

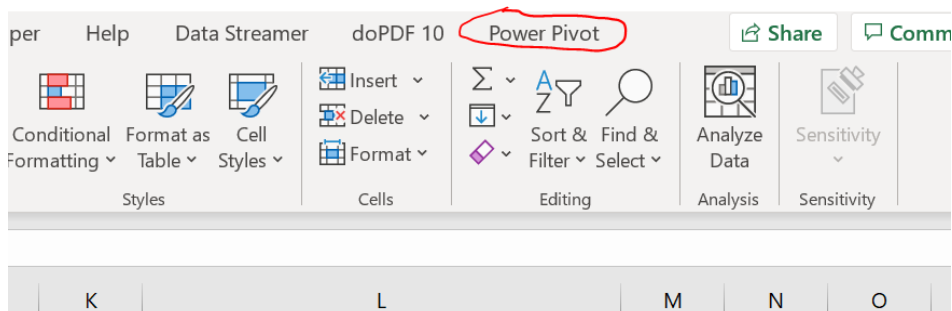
- Export_Over_Invoiced_amount = $\text{MAX}(0, (\text{Ghana_X} - \text{Partner_M}/1.1))$
- Export_Under_Invoiced_amount = $\text{MAX}(0, (\text{Partner_M}/1.1 - \text{Ghana_X}))$
- Dividing import data by a factor of 1.1 is because import data is reported as CIF while export data as FOB.

VIII. Modeling PCM using Power Pivot for Ghana Export misinvoicing

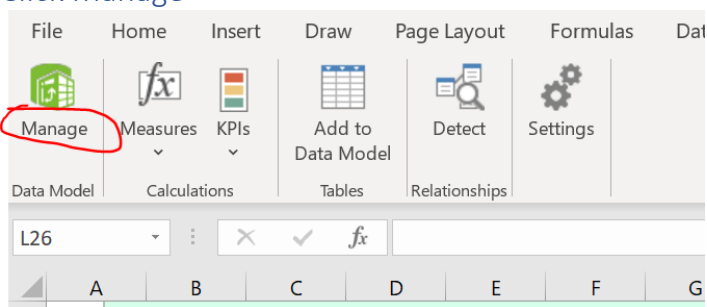
IX. Open a new Excel blank workbook. Save it as **=xlsx**

(If Power Pivot is not activated, activate Power Pivot: File > Options > Add-ins > Select "Microsoft Power Pivot for Excel" from Inactive Application Add-ins list)

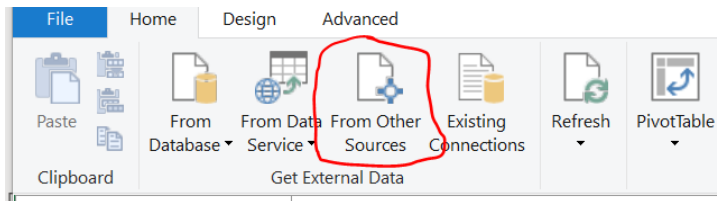
X. Click "Power Pivot" from the ribbon



XI. Click Manage



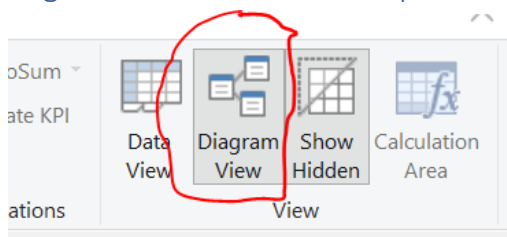
XII.To import **Ghana_X_2012.xlsx** data, select “From Other Sources” from “Get External Data” group



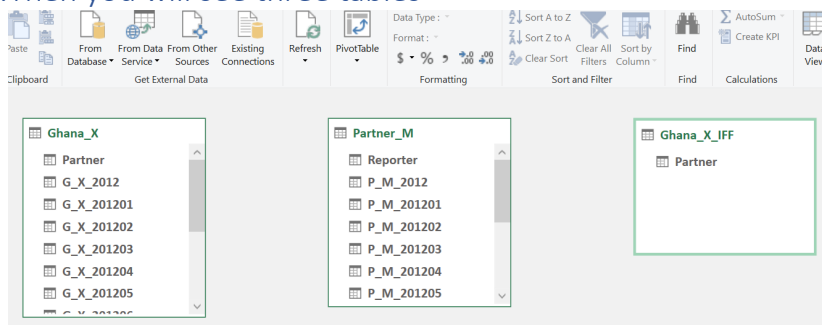
XIII.You will see a list of Relational Databases. Scroll through to the bottom of the list.
Select Excel File (or Text File for importing a CSV file) > Browse > & check “Use first row as column headers” > Next > Finish (name the table as **Ghana_X**)

XIV.Repeat to import **Partner_M_2012.xlsx** (name the table as **Partner_M**) and **PCM_Ghana_X_Analysis.xlsx** (name the table as **Ghana_X_IFF**)

XV.Click “Diagram View” in View Group

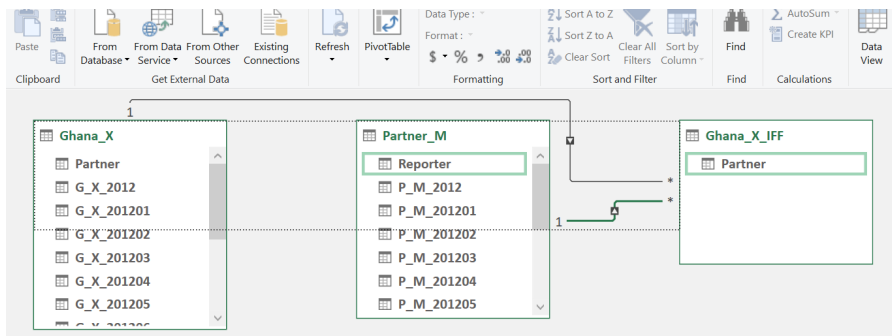


XVI.Then you will see three tables

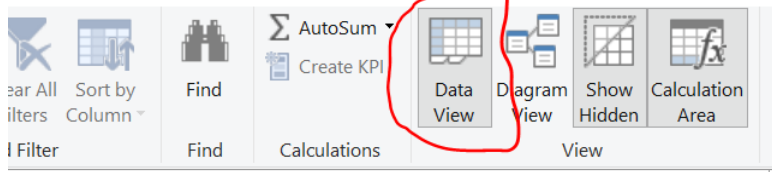


XVII.At this point, three tables are not related to each other. To model the relation between Ghana_X_IFF and Ghana_X, drag the field, “Partner” from Ghana_X_IFF to “Partner” in Ghana_X. Repeat this process for Partner in Ghana_X_IFF to Reporter in Partner_M .

XVIII.There should be lines linking tables. At the ends of the lines, a “*” should be on the side of Ghana_X_IFF table and a “1” on Ghana_X and Partner_M. This indicates one-to-many relations.



XIX. Now click “Data View” in the View group:



Partner	Add Column
Afghanist...	
Algeria	
America...	
Angola	
Antigua a...	
Argentina	
Armenia,...	
Asia not ...	
Australia	
Austria	
Azerbaija...	

You should see a list of three tables at the bottom: Ghana_X, Partner_M, Ghana_X_IFF. Above Ghana_X_IFF, only one table heading (field name) is shown: Partner.

Inserting Calculated Fields

Double click the heading “Add Column” on the top right-hand side, and you can name a new field name to be calculated. Name it as Ghana_X. Add three more columns: Partner_X, Ghana_X_Over, Ghana_X_Under. Notice the calculated fields are highlighted in black.

Now put a formula for each calculated field:

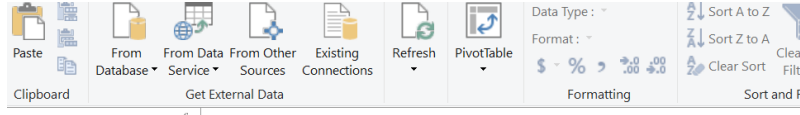
Start with Ghana_X:

- Click the heading
- Type “=” and continue type “related(” > select the field “Ghana_X[G_X_2012] > type with a closing parenthesis “)”. Notice the column will be populated with the

export data from Ghana_X table.

- Repeat the same procedure for Partner_M field, “=Related(Partner_M[_P_M_2012])”

- Now put a formula for Ghana_X_Over as:
`"=max(0,Ghana_X_IFF[Ghana_X]-Ghana_X_IFF[Partner_M]/1.1)"`

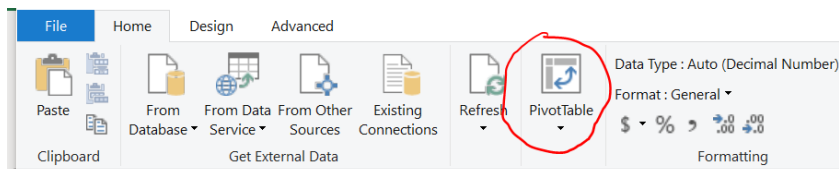


	Ghana_X	Partner_M	Ghana_X_Over	Ghana_X_Under	Add Column
1	Afghanist...	0.00065	0.00065	0	
2	Algeria	2.608016	0	2.37092363636364	
3	America...	0.044412	0.001615636363...	0	
4	Angola	4.169004	9.985931	4.90911509090909	
5	Antigua a...	88.645854	88.6308603636364	0	
6	Argentina	0.003848	0	0.013432	
7	Armenia,...	0.416248	0	0.378407272727273	
8	Asia not ...	0.00082	0.00082	0	
9	Australia	5.635534	7.723394	1.38573327272727	
10	Austria	0.550775	0.315060454545...	0	
11	Azerbaija...	0.0654	0	0.0594545454545...	

Record: 1 of 172

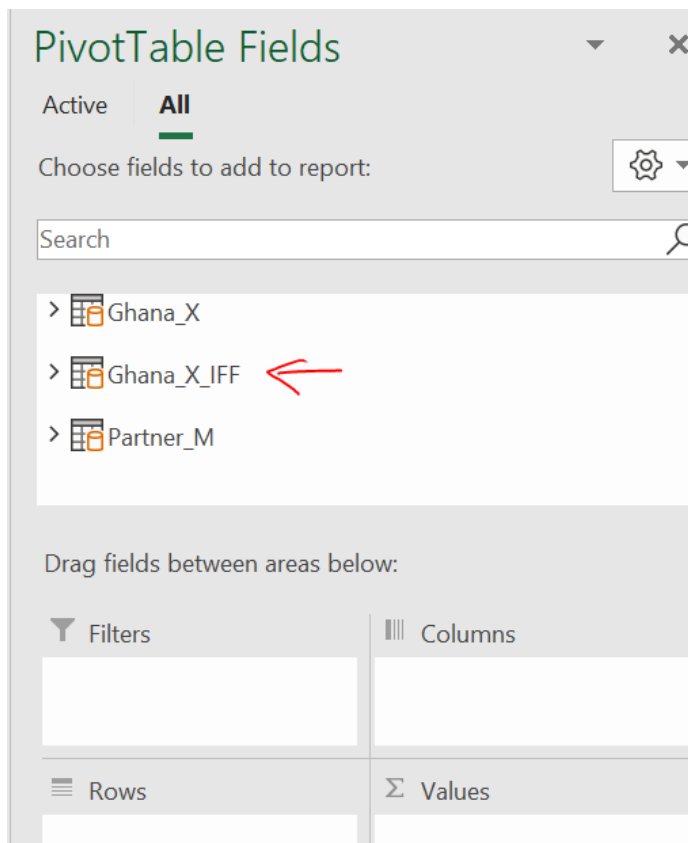
For easy reading, the numbers may be formatted as \$ with no decimals.
 This completes the Ghana's Export overinvoicing and Export under-invoicing calculation.

XX.Create Pivot Table to sort by IFF amount and identify high-risk partners



	Ghana_X	Partner_M	Ghana_X_ov	Ghana_X_un	Add Column
1	Afghanist...	0.00065	0.00065	0	
2	Algeria	2.608016	0	2.3709236363...	
3	America...	0.044412	0.0016156363...	0	
4	Angola	4.169004	9.985931	4.9091150909...	
5	Antigua a...	88.645854	88.630860363...	0	

XXII.Select the field "Partner" from Ghana_X_IFF, then Ghana_X_ov, Ghana_X_un



XXIII. Select the entire pivot table and copy it.

XXIV. Paste it in a range somewhere below the pivot table: Click Home > Paste (down arrow) > Select “Values (V)” from “Paste Values” group

XXV. To find the list of top 10 (or 20) high risk countries with Export Underinvoicing, sort the table in descending order of Ghana_X_un.

XXVI. To find the list of top 10 (or 20) high risk countries with Export Overinvoicing, sort the table in descending order of Ghana_X_ov.

XXVII. Modeling PCM using Power Pivot for Ghana Import misinvoicing

For Ghana’s Import analysis, follow the same process as in “IV. Modeling PCM using Power Pivot for Ghana Export misinvoicing” and “V. Create Pivot Table to sort by IFF amount and identify high-risk partners.”

Price Filter Method-PFM

1. Use Tax Justice Network platform and analyse for the commodities and countries of destinations with the highest risks of mispricing
2. Identify one commodity you want to analyse for a year
3. Consolidate the commodity values for one year

4. Determine whether the commodity has established market price or not.
5. If commodity has established market price, then use market prices to compare with declared values by trader
6. Treat the established market price as the Arm's Length price
7. Determine the threshold values below and above this arm's length price
8. Consolidate the under-invoiced amounts for a year
9. Consolidate the over-invoiced amounts for a year
10. If there is no established market price for the commodity, then use a statistical method to estimate an arm's length price
11. Treat this as the arm's length price
12. Compare this arm's length price to the declared values
13. Determine which values are above (under-invoicing) and which are below (over-invoicing) the arm's length price
14. Consolidate under-invoiced amount for a year
15. Consolidate the over-invoiced amount for a year
16. Identify individual businesses with the highest risks
17. Identify the countries of destination for commodities with highest risks (top 10 to 20)
18. Identify commodities with the highest risks (top 10 to 20)

Excel Implementation of PFM

Modeling PFM US Export to Country A (Ghana, Liberia, Nigeria or Sierra Leone)

I. Objectives:

- a. Estimate the overinvoiced amount (amt_ov_w) and the underinvoiced amount (amt_un_w) in the U.S. export data using a US-World Price filters (upper quartile price "PUpQ" and lower quartile price "PUpQ").

$$\text{Amt_ov_w} = \text{MAX}(0, (\text{price} - \text{PUpQ}) * \text{Quantity})$$

$$\text{Amt_un_w} = \text{MAX}(0, (\text{PUpQ} - \text{price}) * \text{Quantity})$$
- b. Identify top 10 or 20 high-risk commodity groups (by HS10 and HS02)

II. Data source: US Merchandise Trade: Exports – Monthly (2012) Web:

<https://www.census.gov/foreign-trade/statistics/dataproducts/index.html>

XXVIII. Complication:

The US Export data (**US_Exp_toGhana2012.xlsx**) include several fields: HS10 code (commodity), country code (cty_code), quantity (all_qy1_mo), and value (all_val_mo). The commodity names are on a separate reference table (**hs10x12.xlsx**). HS02 code can be extracted from HS10, but it also needs a reference table for HS02 (**HS02.xlsx**). The price filters are on its own table (**MTX1212X_Wrld.xlsx** based on US-World trade records and **MTX1212X_Ghana.xlsx** based on US-Ghana trade records.)

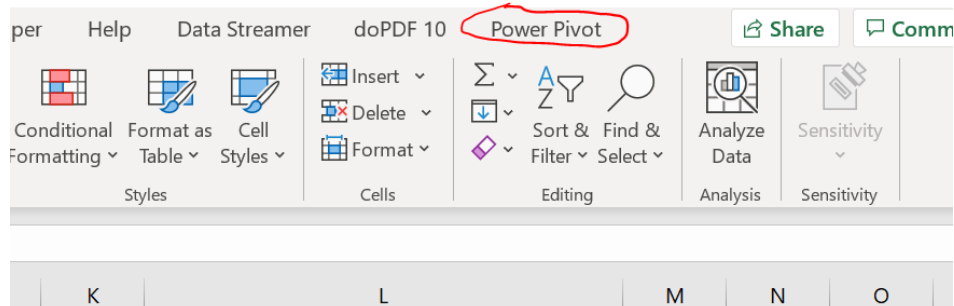
It is necessary to model relating the US Export data (**US_Exp_toGhana2012.xlsx**) table to four other tables. This requires using a relational database tool. The Power Pivot in Excel is used in this exercise. Other tools such as Microsoft SQL Server, Oracle Database, MySQL, IBM DB2, and PostgreSQL are more efficient but has significant steep learning curve compared to Excel Power Pivot.

XXIX. Modeling PFM using Power Pivot for Ghana Export misinvoicing

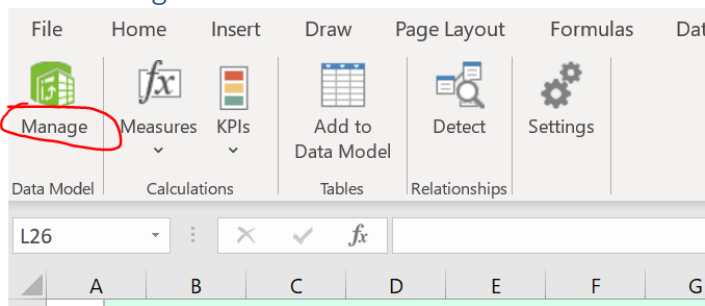
XXX. Open a new Excel blank workbook. Save it as **PFM_US_X_to_Ghana.xlsx**

(If Power Pivot is not activated, activate Power Pivot: File > Options > Add-ins > Select "Microsoft Power Pivot for Excel" from Inactive Application Add-ins list)

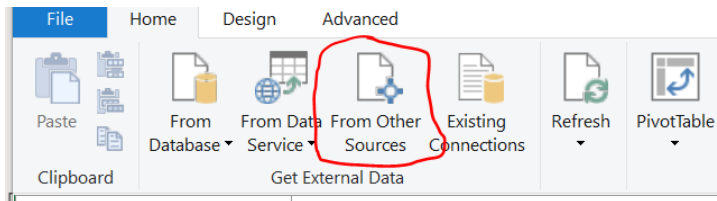
XXXI. Click "Power Pivot" from the ribbon



XXXII. Click Manage



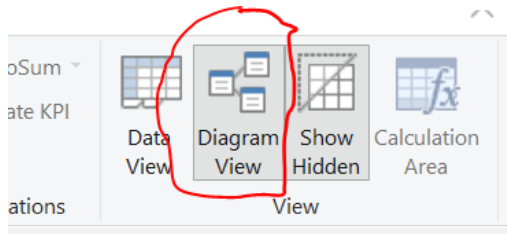
XXXIII.To import **US_Exp_toGhana2012.xlsx** data, select “From Other Sources” from “Get External Data” group



XXXIV.You will see a list of Relational Databases. Scroll through to the bottom of the list. Select Excel File (or Text File for importing a CSV file) > Browse > & check “Use first row as column headers” > Next > Finish (name the table as **Exp12toGhana**)

XXXV.Repeat to import **MTX1212X_Wrld.xlsx** (name the table as **MTX1212X_Wrld**), **MTX1212X_Ghana.xlsx** (name the table as **MTX1212X_Ghan**), **hs10x12.xlsx** (name the table as **hs10x12**), and **hs02.xlsx** (name the table as **hs02**)

XXXVI.Click “Diagram View” in View Group



XXXVII.Then you will see five tables. Link fields from tables to model/create the relations as follows:

Commodity in **Exp12toGhana**

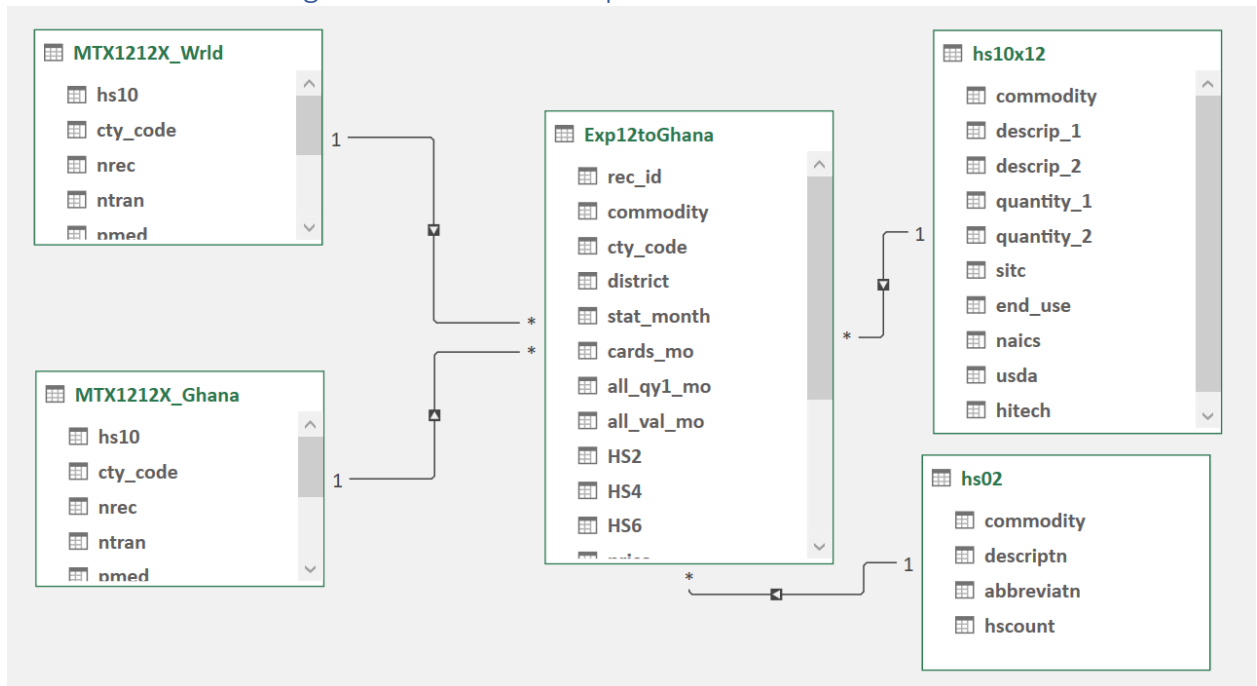
→ commodity in **hs10x02**

1. **hs10** in **MTX1212X_Wrld**

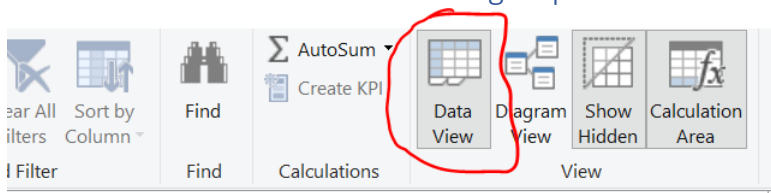
2. **hs10** in **MTX1212X_Ghana**

HS2 in **Exp12toGhana** → commodity in **hs02**

Here is the diagram view of the completed model:



XXXVIII. Now click “Data View” in the View group:



You should see a list of five tables at the bottom: Exp12toGhana, MTX1212X_Wrld, MTX1212X_Ghana, hs10x12, hs02.

XXXIX. Inserting Calculated Fields

Go to the table, “Exp12toGhana”

Double click the heading “Add Column” on the top right-hand side, and you can name a new field name to be calculated. Name it as price. Add six more columns: PLoQ_W, PUpQ_W, amt_un_w, amt_ov_w, descrip_2, HS2_Description. Notice the calculated fields are highlighted in black.

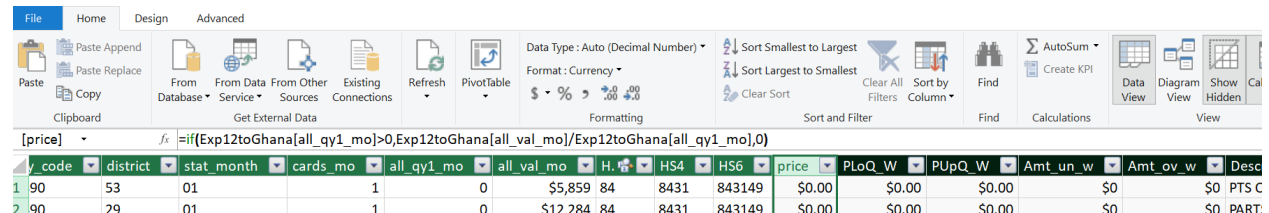
Now put a formula for each calculated field:

Start with price:

- Click the heading
- Type “=” and continue type
`=if(Exp12toGhana[all_qy1_mo]>0,Exp12toGhana[all_val_mo]/Exp12toGhana[all_qy1_mo],0)`
- Repeat the same procedure for the remaining fields:

- PLoQ_W: “=IF(ISBLANK(RELATED(MTX1212X_Wrld[ploq])),0,RELATED(MTX1212X_Wrld[ploq]))
- PUPQ_W: “=IF(ISBLANK(RELATED(MTX1212X_Wrld[pupq])),0,RELATED(MTX1212X_Wrld[pupq]))”
- amt_un_w: “=max(0,(Exp12toGhana[PLoQ_W] - Exp12toGhana[price])*Exp12toGhana[all_qy1_mo])”
- amt_ov_w: “=max(0,(Exp12toGhana[price]-Exp12toGhana[PUPQ_W])*Exp12toGhana[all_qy1_mo])”
- descrip_2: “=RELATED(hs10x12[descrip_2])” (comment: This is HS10 description)
- HS2_Description: “=RELATED(hs02[abbreviatn])”

For easy reading, the numbers may be formatted as \$ with two decimals for price fields, no decimals for amount fields.

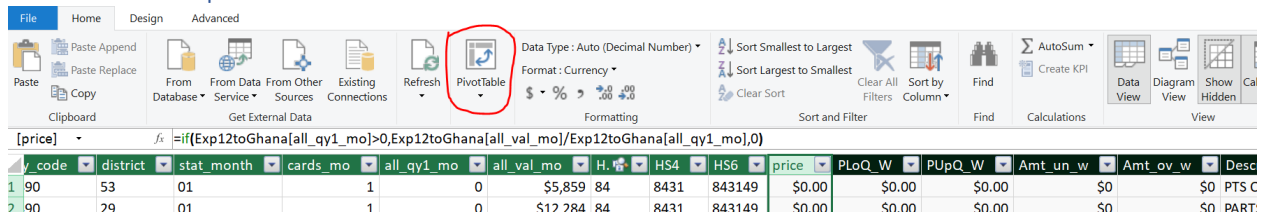


The screenshot shows the Microsoft Excel ribbon with the 'PivotTable' button circled in red. Below the ribbon, a formula bar displays the formula: `=if(Exp12toGhana[all_qy1_mo]>0,Exp12toGhana[all_val_mo]/Exp12toGhana[all_qy1_mo],0)`. The worksheet below shows a table with columns: y code, district, stat_month, cards_mo, all_qy1_mo, all_val_mo, H, HS4, HS6, price, PLoQ_W, PUPQ_W, Amt_un_w, Amt_ov_w, and Desc. The first two rows of data are visible.

y code	district	stat_month	cards_mo	all_qy1_mo	all_val_mo	H	HS4	HS6	price	PLoQ_W	PUPQ_W	Amt_un_w	Amt_ov_w	Desc
1 90	53	01		1	0	\$5,859.84	8431	843149	\$0.00	\$0.00	\$0.00	\$0	\$0	PTS C
2 90	79	01		1	0	\$12,784.84	8431	843149	\$0.00	\$0.00	\$0.00	\$0	\$0	PART

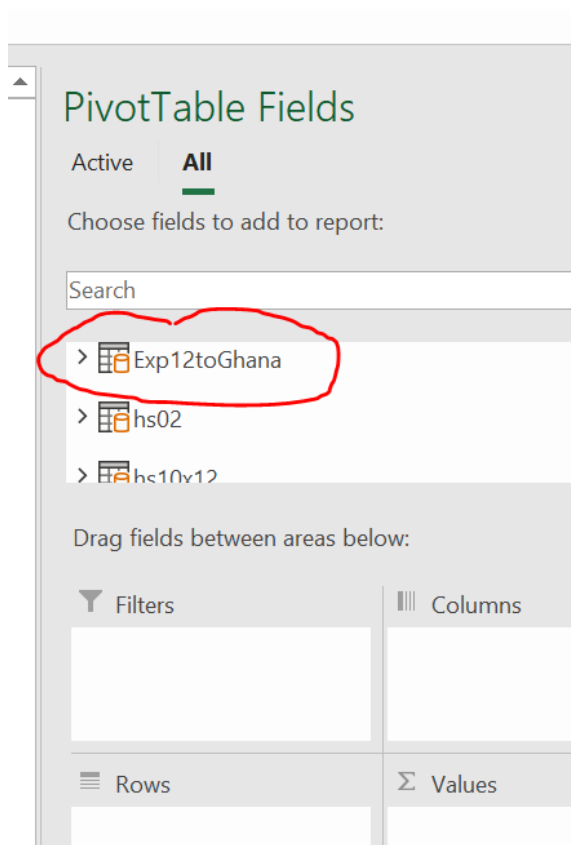
XL.Create Pivot Table to sort by IFF amount and identify high-risk HS10 commodity groups

XLI.PivotTable dropdown menu: Select Pivot Table > Choose “New Worksheet”



The screenshot shows the Microsoft Excel ribbon with the 'PivotTable' button circled in red. Below the ribbon, a formula bar displays the formula: `=if(Exp12toGhana[all_qy1_mo]>0,Exp12toGhana[all_val_mo]/Exp12toGhana[all_qy1_mo],0)`. The worksheet below shows a table with columns: y code, district, stat_month, cards_mo, all_qy1_mo, all_val_mo, H, HS4, HS6, price, PLoQ_W, PUPQ_W, Amt_un_w, Amt_ov_w, and Desc. The first two rows of data are visible.

y code	district	stat_month	cards_mo	all_qy1_mo	all_val_mo	H	HS4	HS6	price	PLoQ_W	PUPQ_W	Amt_un_w	Amt_ov_w	Desc
1 90	53	01		1	0	\$5,859.84	8431	843149	\$0.00	\$0.00	\$0.00	\$0	\$0	PTS C
2 90	79	01		1	0	\$12,784.84	8431	843149	\$0.00	\$0.00	\$0.00	\$0	\$0	PART



- II. Select the field “Descrip_2” from Exp12toGhana table
 - Then select three more fields from the same table: all_val_mo, amt_un_w, amt_ov_w
- II. Select the entire pivot table and copy it.
- V. Paste it in a range somewhere below the pivot table: Click Home > Paste (down arrow) > Select “Values (V)” from “Paste Values” group
- V. To find the list of top 10 (or 20) high risk commodities (at HS10 level) with Export Underinvoicing, sort the table in descending order of amt_un_w.
- VI. To find the list of top 10 (or 20) high risk commodities (at HS10 level) with Export Overinvoicing, sort the table in descending order of amt_ov_w.

This completes the PFM model for Ghana Export mispricing based on the US-World Price filter.

By using MTX1212X_Ghana, you can create a PFM model for Ghana Export mispricing based on the US-Ghana Price filter.

XLVII. Modeling PFM using Power Pivot for Ghana Import misinvoicing

For Ghana’s Import PFM analysis, follow the same process as in above steps “IV” and “V.”

Files for tables:

- US_Imp_fromGhana2012.xlsx
- MTX1212M_Wrld.xlsx (comment: Import commodity classification is different from Export commodity classification)
- MTX1212M_GHANA.xlsx
- hs10m12.xlsx
- hs02.xlsx

XLVIII. Final Note

- The data files, **US_Imp_fromGhana2012.xlsx** and **US_Exp_fromGhana2012.xlsx**, are extracted US import from Ghana and US export to Ghana from US Import data file and US Export data file, respectively.

- The price matrix files (**MTX1212X_Wrld.xlsx**, **MTX1212X_Ghana.xlsx**, **MTX1212M_Wrld.xlsx**, **MTX1212M_Ghana.xlsx**) are originally created using a relational database program from export and import records.
- In this exercise, there were substantial amount of manual processing. However, the entire exercise in session 10 can be automated using a relational database program starting from raw data at transaction level. The Power Pivot in Excel helps us understand the concept of relational database model building and create calculated fields of interest.

(Datasets prepared by Dr Simon Pak from USA and Ghana data(supplied by ISODEC))

GSS/ISODEC TRAINING ON MEASURING IFFS FOR GHANA, LIBERIA, NIGERIA AND SIERRA LEONE

MONITORING PAYMENTS OF ROYALTIES, WITHOLDING TAXES,
MANAGEMENT FEES, LOAN INTEREST, ETC

(Bishop Akolgo-IFFs Consultant)

STEPS AND METRICS FOR MONITORING MNEs

- To monitor payments of royalties, withholding taxes, management fees, loan interests, and other financial transactions related to your MNE (Multinational Enterprise), you should follow these steps:
- **Establish a centralized system:** Create a centralized system to manage all financial transactions related to your MNE. This system should be accessible to all stakeholders involved in financial transactions, including your MNE's financial team, auditors, tax authorities, and other relevant parties.
- **Use accounting software:** Use accounting software to track all financial transactions related to your MNE. This software should be able to record, process, and report financial transactions, including payments of royalties, withholding taxes, management fees, loan interests, and other expenses.
- **Implement controls:** Implement controls to ensure that all financial transactions are recorded accurately and on time. This includes implementing internal controls to prevent fraud and errors in financial reporting.
- **Hire experts:** Hire experts in tax, accounting, and finance to oversee financial transactions related to your MNE. These experts can help ensure compliance with local tax laws and regulations and provide guidance on financial reporting.
- **Monitor compliance:** Monitor compliance with local tax laws and regulations to ensure that your MNE is paying the correct amount of taxes and royalties. This includes staying up-to-date on changes in tax laws and regulations and regularly reviewing financial statements.
- **Conduct audits:** Conduct regular audits of your MNE's financial transactions to ensure that they are accurate and comply with local tax laws and regulations. This can help identify areas for improvement and prevent financial errors and fraud.

WHAT METRICS FOR MONITORING MNEs?

- Here are some metrics that you(TPU) can use to monitor and conduct regular audits of your MNE's financial transactions:
- **Gross margin:** This metric represents the difference between your MNE's revenue and cost of goods sold. It can help you evaluate the profitability of your MNE's operations and identify areas for improvement.
- **Return on investment (ROI):** ROI measures the return on investment for a particular financial transaction. It can help you evaluate the effectiveness of your MNE's investments and identify areas where the return is not meeting expectations.
- **Accounts receivable turnover:** This metric represents the number of times your MNE collects its average accounts receivable balance during a given period. It can help you evaluate the efficiency of your MNE's collections process and identify areas for improvement.
- **Inventory turnover:** This metric represents the number of times your MNE sells and replaces its inventory during a given period. It can help you evaluate the efficiency of your MNE's inventory management and identify areas for improvement.
- **Operating cash flow:** Operating cash flow measures the cash generated or used by your MNE's operations. It can help you evaluate the ability of your MNE to generate cash from its core operations and identify areas where cash flow may be improving or declining.

MERICS FOR MONITORING MNEs CONTINUED

1. **Revenue growth:** This metric measures the increase or decrease in your MNE's revenue over time. A steady or increasing revenue growth rate can indicate a healthy financial position, while a declining rate can signal issues that need to be addressed.
2. **Profitability:** This metric measures your MNE's ability to generate profits from its operations. It can be measured in terms of gross profit margin, operating profit margin, or net profit margin. A healthy profit margin indicates that your MNE is efficiently managing its costs and generating revenue.
3. **Cash flow:** This metric measures the amount of cash that your MNE generates or uses in its operations. Positive cash flow indicates that your MNE has enough cash to cover its expenses, invest in growth opportunities, and pay dividends to shareholders.
4. **Debt-to-equity ratio:** This metric measures the proportion of debt and equity financing that your MNE is using. A high debt-to-equity ratio indicates that your MNE may be taking on too much debt and may be at risk of defaulting on its loans.
5. **Return on investment (ROI):** This metric measures the return that your MNE generates from its investments. A high ROI indicates that your MNE is generating value from its investments and is effectively allocating its resources.
6. **Compliance with tax laws and regulations:** This metric measures your MNE's compliance with local tax laws and regulations. It can be measured in terms of the accuracy and completeness of your MNE's tax filings, as well as its ability to pay taxes on time.

WHAT SYSTEM NEEDS TO BE IN PLACE TO MONITOR MNEs?

- Automating financial monitoring and auditing processes can save time and reduce errors in financial reporting. Python is a popular programming language that can be used for financial analysis and automation. Here are some steps you can take to automate financial monitoring and auditing using Python:
 1. **Connect to your financial data sources:** Depending on the sources of your financial data, you may need to connect to databases, APIs, or file systems. Python has many libraries that can be used to connect to different data sources, such as pandas, SQLAlchemy, and Pyodbc.
 2. **Extract and clean your financial data:** Once you have connected to your data sources, you can use Python to extract and clean your financial data. For example, you can use pandas to read and clean data from Excel files or SQL databases.
 3. **Calculate financial metrics:** After cleaning your financial data, you can use Python to calculate financial metrics such as revenue growth, profitability, and cash flow. You can write custom functions to calculate these metrics or use pre-built functions from libraries such as NumPy and SciPy.
 4. **Visualize your financial data:** Python has several libraries for data visualization, such as Matplotlib and Seaborn. You can use these libraries to create charts and graphs to visualize your financial metrics and identify trends.
- **Set up automated reporting and alerting:** You can use Python to automate financial reporting and alerting. For example, you can set up a script to generate daily or weekly reports on your financial metrics and send them to stakeholders via email or Slack. You can also set up alerts to notify you when certain metrics fall outside of acceptable ranges.

Guide to Modeling PCM for Ghana

File: Lesson 9: **PCM-PowerPivot-Ghana2012_Analysis_v1.xlsx**

I. Objectives:

- a. Estimate the difference between Ghana's reported export to its partner countries (Ghana_X.xlsx) and Partner countries' reported import from Ghana (Partner_M.xlsx)
- b. Estimate the difference between Ghana's reported import from its partner countries (Ghana_M.xlsx) and Partner countries' reported export to Ghana (Partner_X.xlsx)
- c. Identify top 10 or 20 high-risk countries with misinvoicing in export and import

II. Data source: IMF DOTS, 2012 monthly.

III. Complication:

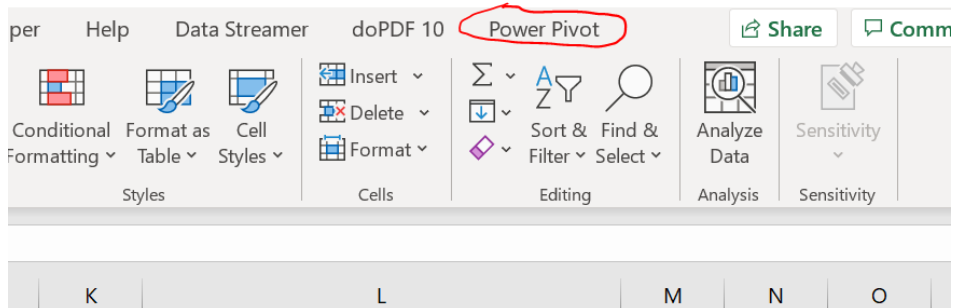
The list of partner countries reported by Ghana does not match the partner countries which reported having trade (export or import) with Ghana.

Illustration:

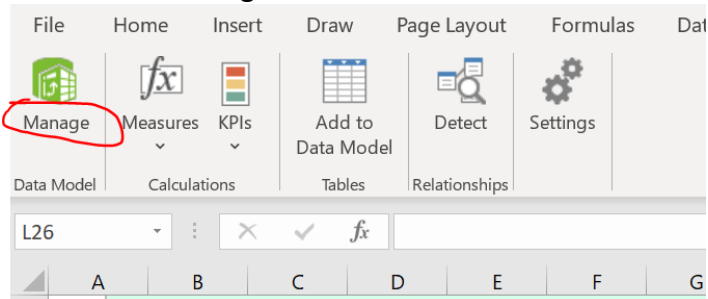
- a. Ghana's export list of partner countries: A, B, C, D
- b. List of Countries reported as having imported from Ghana: A, B, D, E.
- c. For Country C, Ghana reported as having exported but Country C did not report any import from Ghana
- d. For Country E, Ghana has no record of having exported to E, but E reported as having imported from Ghana
- e. To put together all the data from Ghana's export and Partners' import, we need to create a list of all countries: A, B, C, D, and E: Name the file as **PCM_Ghana_X_Analysis.xlsx** (**PCM_Ghana_M_Analysis.xlsx** for import analysis.) This file has only one column with a list of all the countries, A, B, C, D, E.
- f. Using Power Pivot in Excel, build a model relating **PCM_Ghana_X_Analysis.xlsx** to **Ghana_X_2012.xlsx** and **Partner_M_2012.xlsx** and create calculated fields:
 - i. $\text{Export_Over_Invoiced_amount} = \text{MAX}(0, (\text{Ghana_X} - \text{Partner_M}/1.1))$
 - ii. $\text{Export_Under_Invoiced_amount} = \text{MAX}(0, (\text{Partner_M}/1.1 - \text{Ghana_X}))$
 - iii. Dividing import data by a factor of 1.1 is because import data is reported as CIF while export data as FOB.

IV. Modeling PCM using Power Pivot for Ghana Export misinvoicing

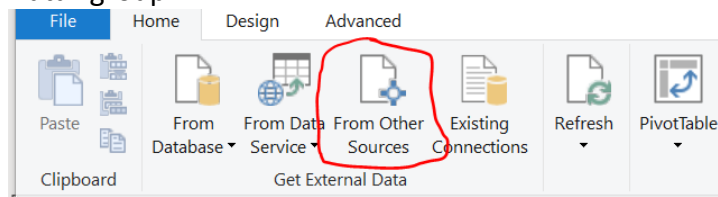
- a. Open a new Excel blank workbook. Save it as **=xlsx**
(If Power Pivot is not activated, activate Power Pivot: File > Options > Add-ins > Select "Microsoft Power Pivot for Excel" from Inactive Application Add-ins list)
- b. Click "Power Pivot" from the ribbon



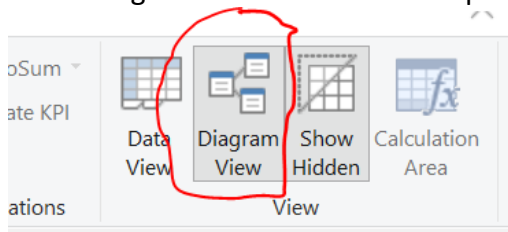
c. Click Manage



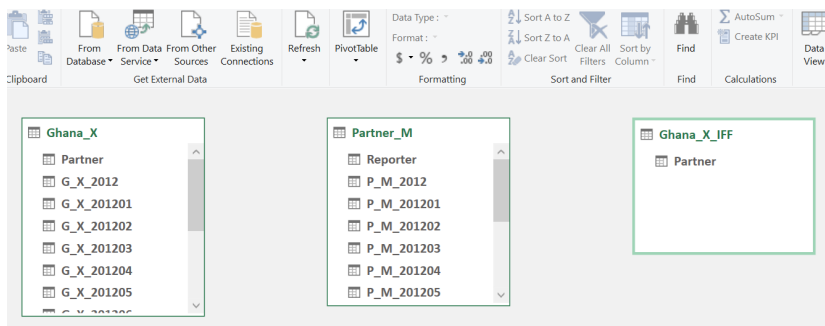
d. To import **Ghana_X_2012.xlsx** data, select "From Other Sources" from "Get External Data" group



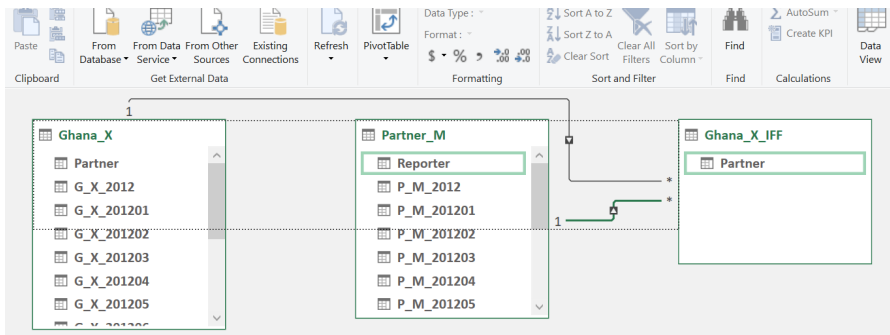
- You will see a list of Relational Databases. Scroll through to the bottom of the list. Select Excel File (or Text File for importing a CSV file) > Browse > & check "Use first row as column headers" > Next > Finish (name the table as **Ghana_X**)
- Repeat to import **Partner_M_2012.xlsx** (name the table as **Partner_M**) and **PCM_Ghana_X_Analysis.xlsx** (name the table as **Ghana_X_IFF**)
- Click "Diagram View" in View Group



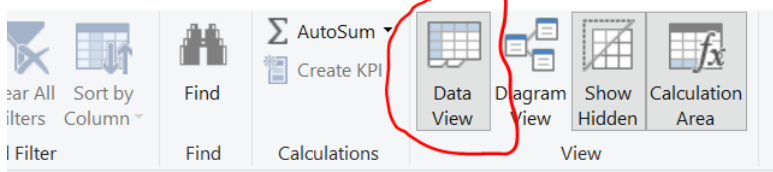
h. Then you will see three tables

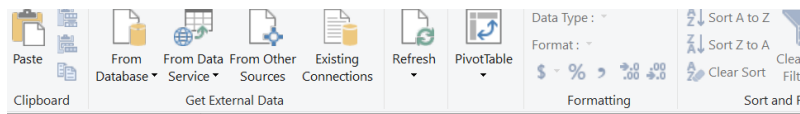


- i. At this point, three tables are not related to each other. To model the relation between Ghana_X_IFF and Ghana_X, drag the field, "Partner" from Ghana_X_IFF to "Partner" in Ghana_X. Repeat this process for Partner in Ghana_X_IFF to Reporter in Partner_M.
- j. There should be lines linking tables. At the ends of the lines, a "*" should be on the side of Ghana_X_IFF table and a "1" on Ghana_X and Partner_M. This indicates one-to-many relations.



- k. Now click "Data View" in the View group:





	Pa...	Ghana_X	Partner_M	Ghana_X_Over	Ghana_X_Under	Add Column
1	Afghanist...	0.00065		0.00065	0	
2	Algeria		2.608016	0	2.37092363636364	
3	America...	0.044412	0.047076	0.001615636363...	0	
4	Angola	4.169004	9.985931	0	4.90911509090909	
5	Antigua a...	88.645854	0.016493	88.6308603636364	0	
6	Argentina	0.003848	0.019008	0	0.013432	
7	Armenia,...		0.416248	0	0.378407272727273	
8	Asia not ...	0.00082		0.00082	0	
9	Australia	5.635534	7.723394	0	1.38573327272727	
10	Austria	0.550775	0.259286	0.315060454545...	0	
11	Azerbaija...		0.0654	0	0.0594545454545...	

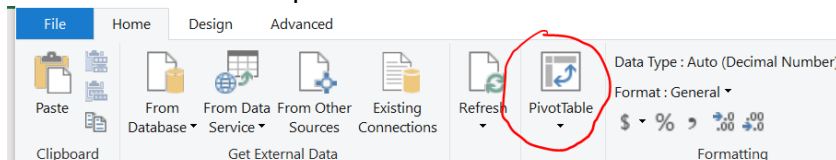
Ghana_X Partner_M Ghana_X IFF

Record: 1 of 172

For easy reading, the numbers may be formatted as \$ with no decimals.
This completes the Ghana's Export overinvoicing and Export under-invoicing calculation.

V. Create Pivot Table to sort by IFF amount and identify high-risk partners

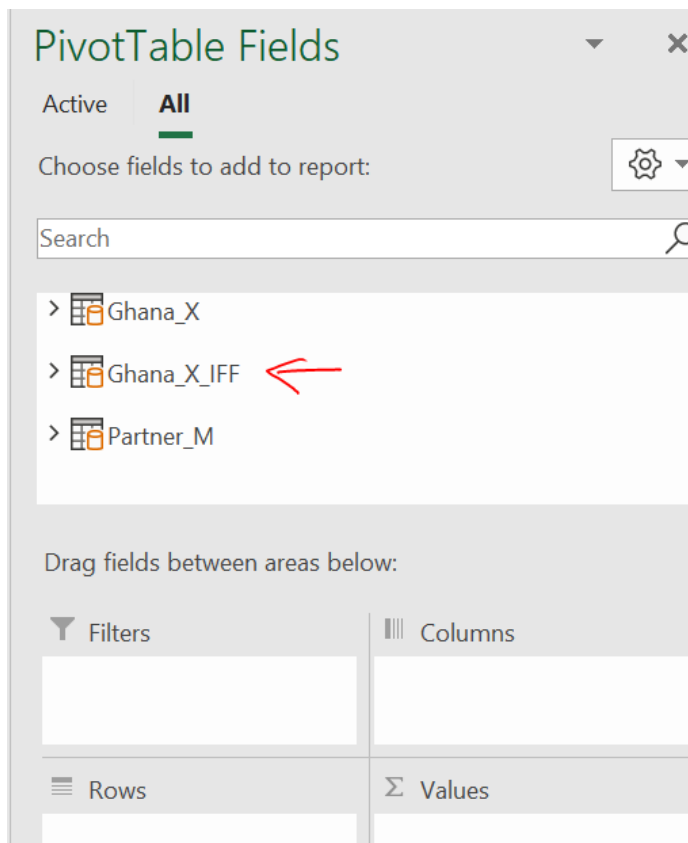
a. PivotTable dropdown menu: Select Pivot Table > Choose "New Worksheet"



	Pa...	Ghana_X	Partner_M	Ghana_X_ov	Ghana_X_un	Add Colum
1	Afghanist...	0.00065		0.00065	0	
2	Algeria		2.608016	0	2.3709236363...	
3	America...	0.044412	0.047076	0.0016156363...	0	
4	Angola	4.169004	9.985931	0	4.9091150909...	
5	Antigua a...	88.645854	0.016493	88.630860363...	0	

[Ghana_...] fx =max(0,Ghana_X_IFF[Partner_M]/1.1-Ghana_X_IFF[Ghana_X])

b. Select the field "Partner" from Ghana_X_IFF, then Ghana_X_ov, Ghana_X_un



- c. Select the entire pivot table and copy it.
- d. Paste it in a range somewhere below the pivot table: Click Home > Paste (down arrow) > Select "Values (V)" from "Paste Values" group
- e. To find the list of top 10 (or 20) high risk countries with Export Underinvoicing, sort the table in descending order of Ghana_X_un.
- f. To find the list of top 10 (or 20) high risk countries with Export Overinvoicing, sort the table in descending order of Ghana_X_ov.

VI. Modeling PCM using Power Pivot for Ghana Import misinvoicing

For Ghana's Import analysis, follow the same process as in "IV. Modeling PCM using Power Pivot for Ghana Export misinvoicing" and "V. Create Pivot Table to sort by IFF amount and identify high-risk partners."

This file directory/FileName:

G:\Ghana2021\Worshop\Session09_PCM_PowerPivot\PCM-PowerPivot-Ghana2012_Analysis_v1.docx

GSS/ISODEC TRAINING WORKSHOP ON MEASURING IFFS IN WEST AFRICA

REAL-TIME MONITORING OF IFFS IN TAX AND COMMERCIAL ACTIVITIES-TRADE, BANKING, FINANCE
AND INVESTMENTS

(Bishop Akolgo-IFFs Consultant-Researcher and Trainer)

(See crude Qt6 model for CPA and K-Means analysis of the six methods)

GENERALLY, DATA, PROCESS AND INTERFACE

- **Load the trade data:** Load the data on imports and exports from various sources into a DataFrame. These sources could include customs data, trade statistics from government agencies, or other public databases.
- **Preprocess the data:** Clean the data by removing any missing or erroneous values, and then group the data by country and product.
- **Calculate reference prices:** Calculate reference prices for each product based on the prices of similar products from other countries. This can help to identify anomalies in prices for a given product (proxy for arm's length price using market prices or statistical method to get the proxy price).
- **Calculate mispricing indicators:** Calculate mispricing indicators for each product, such as the ratio of the import price to the reference price. This can help to identify instances of over-invoicing or under-invoicing.
- **Aggregate results:** Aggregate the results by country and product to identify which countries and products are most affected by trade mispricing.
- **Visualize the results:** Visualize the results using charts, graphs, and tables to make it easier to identify patterns and trends in the data.
- **Provide a user interface:** Provide a user interface that allows users to upload their own trade data, select the countries and products they want to analyze, and view the results in an easy-to-understand format.
- **Add features:** Add features such as the ability to compare trade data across multiple time periods, or to filter the data based on specific criteria, such as the value or volume of trade, trade concentration, etc..
- **Add machine learning:** Consider adding machine learning techniques to the model to improve its accuracy and to identify patterns that might be difficult to detect using traditional statistical methods.

WHAT MODEL FOR REAL-TIME MONITORING OF IFFS?

- There are several machine learning models that could be used for continuous monitoring of trade mispricing, BEPs, debt/asset shifting, transfer-pricing, etc. Some of these models are:
- **Supervised learning models:** Supervised learning models can be used to predict whether a transaction is likely to be a case of transfer pricing or mis-pricing based on the historical data of such cases. Some popular supervised learning models that could be used are logistic regression, decision trees, random forests, and support vector machines.
- **Unsupervised learning models:** Unsupervised learning models can be used to cluster similar transactions and identify outliers that could be potential cases of mis-pricing or transfer pricing. Some popular unsupervised learning models that could be used are k-means clustering, hierarchical clustering, and principal component analysis.
- **Deep learning models:** Deep learning models can be used to identify patterns and anomalies in the data that may not be apparent to other models. Some popular deep learning models that could be used are convolutional neural networks (CNNs), recurrent neural networks (RNNs), and deep belief networks (DBNs).
- **Ensemble learning models:** Ensemble learning models can be used to combine the predictions of multiple models to improve accuracy and reduce bias. Some popular ensemble learning models that could be used are bagging, boosting, and stacking.

OTHER REQUIREMENTS TO MONITOR IFFS IN REAL-TIME

- In addition to the machine learning models, it is also important to have a data management system in place to ensure that the data is accurate, complete, and up-to-date.
- This could involve implementing data quality checks, data cleansing, and data normalization procedures.
- Furthermore, it is important to have a team of commodity experts and experts with a deep understanding of transfer pricing rules, tax regulations, and international trade laws to ensure that the outputs of the machine learning models are properly interpreted and acted upon.

TRADE MIS-PRICING

- For real-time monitoring of under-invoicing and over-invoicing in import and export trade, a possible machine learning model that can be used is **Anomaly Detection**.
- This model can identify outliers or anomalies in the data that may indicate fraudulent invoicing or mispricing.
- One approach for implementing an anomaly detection model in Python is to use the Isolation Forest algorithm.
- This algorithm is a tree-based ensemble method that can efficiently detect outliers in high-dimensional data
- First load the invoice data into a Pandas DataFrame and extract the relevant features from the data (price, quantity, country, and HS code). Then train the Isolation Forest model on the features and predict the anomalies in the data using the predict() method.
- Finally, print the indices of the anomalous invoices using the .index attribute of the DataFrame.
- Note that the n_estimators, max_samples, and contamination parameters of the Isolation Forest model can be tuned to optimize the performance of the model for a given dataset.
- Additionally, other anomaly detection algorithms such as Local Outlier Factor or One-class SVM could also be considered depending on the specific use case.
-

BASE EROSION AND PROFIT-SHIFTING-BEPS

- To monitor BEPs and transfer-pricing, one approach is to use a regression-based model that can predict the expected price or profit margin for a given product or transaction, based on relevant features such as the description of goods, HS codes, destination countries, and historical transaction data.
- A possible regression-based model that could be used is a linear regression model or a decision tree regression model.
- The model can be trained on historical data with known prices and profit margins, and then used to predict the expected prices and profit margins for new transactions.
- The predicted prices and profit margins can then be compared to the actual prices and profit margins to identify potential cases of BEPs or transfer-pricing.
- first load the historical data into a Pandas DataFrame and extract the relevant features from the data (description, HS code, price, quantity, and destination country). Then split the data into training and test sets using the `train_test_split()` function from scikit-learn. Next, train the decision tree regression model on the training set and predict the prices for the test set using the `predict()` method. Finally, evaluate the performance of the model on the test set using the R-squared score, which measures the proportion of variance in the actual prices that can be explained by the predicted prices.
- Note that the performance of the model can be further improved by tuning the hyperparameters of the decision tree regression model using techniques such as grid search or random search. Additionally, it is important to use high-quality data and carefully select the relevant features to ensure that the model is accurately capturing the underlying patterns in the data.

DEBT AND ASSET SHIFTING BY MNEs

- To monitor debt and asset shifting by multinational enterprises (MNEs), one approach is to use a classification-based model that can predict whether a transaction or investment is likely to involve debt or asset shifting, based on relevant features such as the type of transaction, the involved countries, and the financial information of the MNE.
- A possible classification-based model that could be used is a logistic regression model or a decision tree classification model.
- The model can be trained on historical data with known instances of debt and asset shifting, and then used to predict the likelihood of debt and asset shifting for new transactions or investments.
- First, load the historical data into a Pandas DataFrame and extract the relevant features from the data (transaction type, country, and financial information of the MNE). Then convert the categorical features to numerical features using one-hot encoding, and split the data into training and test sets using the `train_test_split()` function from scikit-learn. Next, train the logistic regression model on the training set and predict the classes for the test set using the `predict()` method. Finally, evaluate the performance of the model on the test set using the accuracy score, which measures the proportion of correctly classified instances.
- Note that the performance of the model can be further improved by tuning the hyperparameters of the logistic regression model using techniques such as grid search or random search. Additionally, it is important to use high-quality data and carefully select the relevant features to ensure that the model is accurately capturing the underlying patterns in the data.

FLOWS OF OFFSHORE FINANCIAL WEALTH BY COUNTRY

- To monitor flows of offshore financial wealth by country, one approach is to use a regression-based model that can predict the amount of offshore financial wealth held by a country, based on relevant features such as the country's economic and political indicators, the presence of offshore financial centers, and the policies and regulations related to offshore financial activities.
- A possible regression-based model that could be used is a multiple linear regression model or a random forest regression model. The model can be trained on historical data with known amounts of offshore financial wealth, and then used to predict the amount of offshore financial wealth for new countries.
- First, load the historical data into a Pandas DataFrame and extract the relevant features from the data (economic and political indicators, presence of offshore financial centers, and policies and regulations related to offshore financial activities). Then convert the categorical features to numerical features using one-hot encoding, and split the data into training and test sets using the `train_test_split()` function from scikit-learn. Next, we train the linear regression model on the training set and predict the amount of offshore financial wealth for the test set using the `predict()` method.
- Finally, evaluate the performance of the model on the test set using the R-squared score, which measures the proportion of variance in the target variable that is explained by the model.
- Note that the performance of the model can be further improved by incorporating additional features and tuning the hyperparameters of the regression model using techniques such as cross-validation or regularization. Additionally, it is important to use high-quality data and carefully select the relevant features to ensure that the model is accurately capturing the underlying patterns in the data.

TRANSFER OF WEALTH TO AVOID TAX BY INDIVIDUALS

- To monitor transfer of wealth by individuals to avoid tax, one approach is to use a machine learning model that can predict the likelihood of tax evasion based on relevant features such as income, assets, investments, expenditures, and other financial indicators. The model can be trained on historical data with known instances of tax evasion, and then used to identify high-risk individuals who may be engaging in tax evasion.
- A possible machine learning model that could be used is a binary classification model such as logistic regression or a decision tree classifier. The model can be trained on a labeled dataset with examples of both non-evasive and evasive individuals, and then used to predict the probability of tax evasion for new individuals.
- First, load the labeled data into a Pandas DataFrame and extract the relevant features from the data (income, assets, investments, and expenditures). Then convert the categorical features to numerical features using one-hot encoding, and split the data into training and test sets using the `train_test_split()` function from scikit-learn. Next, we train the logistic regression model on the training set and predict the likelihood of tax evasion for the test set using the `predict()` method. Finally, evaluate the performance of the model on the test set using the confusion matrix and classification report, which provide information about the model's accuracy, precision, recall, and F1 score.
- Note that the performance of the model can be further improved by incorporating additional features and tuning the hyperparameters of the logistic regression model using techniques such as cross-validation or regularization. Additionally, it is important to use high-quality data and carefully select the relevant features to ensure that the model is accurately capturing the underlying patterns in the data.

MNE vs comparable non-MNE Profit-Shifting

- To monitor profit shifting by MNEs compared to comparable non-MNEs, one approach is to use a machine learning model that can predict the likelihood of profit shifting based on relevant features such as transfer pricing, intercompany transactions, and other financial indicators. The model can be trained on historical data with known instances of profit shifting by MNEs and comparable non-MNEs, and then used to identify high-risk MNEs that may be engaging in profit shifting.
- A possible machine learning model that could be used is a binary classification model such as logistic regression or a decision tree classifier. The model can be trained on a labeled dataset with examples of both MNEs and non-MNEs, and then used to predict the probability of profit shifting for new MNEs.
- First, load the labeled data into a Pandas DataFrame and extract the relevant features from the data (transfer pricing, inter-company transactions, and other financial indicators). Then convert the categorical features to numerical features using one-hot encoding, and split the data into training and test sets using the `train_test_split()` function from scikit-learn. Next, train the logistic regression model on the training set and predict the likelihood of profit shifting for the test set using the `predict()` method. Finally, evaluate the performance of the model on the test set using the confusion matrix and classification report, which provide information about the model's accuracy, precision, recall, and F1 score.
- Note that the performance of the model can be further improved by incorporating additional features and tuning the hyperparameters of the logistic regression model using techniques such as cross-validation or regularization. Additionally, it is important to use high-quality data and carefully select the relevant features to ensure that the model is accurately capturing the underlying patterns in the data.

VULNERABILITY, INTENSITY AND EXPOSURE TO IFFS

- Assessing vulnerability, intensity, and exposure to illicit financial flows (IFFs) involves analyzing various economic, social, and political factors that contribute to the flow of illicit funds out of a country. This is a complex process that requires the use of multiple data sources and analytical tools. However, here are some possible steps and python packages that can be used for each component:
- **Data collection:** The first step is to collect data on the various factors that contribute to vulnerability, intensity, and exposure of a country to IFFs. Some of these factors might include corruption levels, tax evasion, money laundering, and weak regulatory frameworks. There are many sources of data available on the internet, including databases maintained by international organizations like the World Bank, IMF, and OECD.
- **Data cleaning and processing:** Once you have collected the data, you will need to clean and process it so that it can be used in your analysis. This might involve removing missing values, converting data into a common format, and standardizing units of measurement.
- **Analysis:** After cleaning and processing the data, you can start analyzing it using Python. There are many libraries available in Python for data analysis, including NumPy, Pandas, and SciPy. You can use these libraries to calculate various statistics, create visualizations, and perform regression analysis to identify the factors that contribute to vulnerability, intensity, and exposure to IFFs.
- **Visualization:** Finally, you can use Python to create visualizations of your data to help you communicate your findings. Libraries like Matplotlib and Seaborn are great for creating data visualizations.

POSSIBLE INDICATORS OF VULNERABILITY TO IFFS

- **Here are some examples of indicators that could be used for each category:**

1. Vulnerability:

- Corruption perception index (CPI), Ease of doing business index, Rule of law index, Political stability index, Financial secrecy index, Tax haven index, Export concentration index

2. Intensity:

- Size of the shadow economy, Tax revenue as a percentage of GDP, Foreign direct investment (FDI) inflows, Gross capital outflows, Money laundering cases and convictions, Suspicious transaction reports (STRs), Banking secrecy laws

3. Exposure:

- Trade openness index, Import-export discrepancy index, Foreign currency reserves as a percentage of short-term debt, Debt-to-GDP ratio, Official development assistance (ODA) as a percentage of GDP, Natural resource dependence
- (Pls see the Tax Justice Network Platform for example implementation of above for your country)